

# Staff Report

**TO:** Board of Directors

**FROM:** Steve L. Prosser, Jr., Director of Maintenance

**DATE:** May 13, 2026

**SUBJECT:** Purchase of a New, Replacement 1-ton Flatbed Truck with a Snowplow (Consent)

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## ***MAINTENANCE***

### **RECOMMENDATION:**

Approve the purchase of one (1) 2026 Ford F-350 4x4 flatbed truck with a snowplow from Geweke Ford in Yuba City, California, and authorize the General Manager to execute the appropriate documents.

### **BACKGROUND:**

The District's Fleet Department evaluates and determines which vehicles are recommended for replacement. These recommendations are based on vehicle age, mileage, service duty and repair costs.

If approved, the new Ford F-350 will replace an out-of-service 2008 Ford F-350 4x4 flatbed truck (Asset #9912) that has a bad transmission (replacement no longer available) and poor engine repair history. When operational, this truck was utilized daily by the Maintenance Department's Construction Crew.

This purchase is in the District's best interest at this time because the Fleet Department applied for and was granted a "Zero-Emission Vehicle (ZEV) Purchase Exemption of the ACF Regulation" by CARB for a Class 3 vehicle (GVWR of 10,001 lb to 14,000 lb). The exemption allows the District to purchase a replacement vehicle with an internal combustion engine (ICE) versus a ZEV. The exemption was approved by CARB in July 2025, giving the District 365 days, or until July 2026, to order (enter into a contract to purchase) a "like" Class 3 replacement vehicle.

By purchasing the new F-350 now, the District will not be forced to purchase a ZEV. Research indicates that at least one automotive manufacturer will have a comparable production-ready electric truck available for purchase within the next year. If a ZEV in this weight class becomes available in the marketplace, the District will not have the option to purchase a "like" gas powered replacement vehicle.

The existing 2008 truck must be retired from the District's fleet, in accordance with the ACF Regulation.

**BUDGETARY IMPACT:**

The Purchasing Department solicited a Request for Quotation (RFQ) from four (4) dealers/vendors, the results of which follow:

Bidder	Vehicle Type	Purchase Price per Vehicle	Meets Delivery Deadline
<b>Geweke Ford</b>	2026 Ford F-350 SRW 4x4 Regular Cab with Flatbed and Snowplow	<b>\$89,711.93</b>	<b>Yes</b>
Future Ford Lincoln of Roseville	2026 Ford F-350 SRW 4x4 Regular Cab with Flatbed and Snowplow	\$99,148.13	Yes
Future Chevrolet	2026 Chevy Silverado 3500HD 4x4 Regular Cab with Flatbed and Snowplow	\$100,960.91 (or \$105,697.91 with optional warranty added)	T.B.D.
Hoblit Chrysler Jeep Dodge Ram	Non-Responsive Bid	--	--

**FISCAL IMPACT:**

The 2026 Capital Budget for the Maintenance Department's Treated Water Division (154000) includes \$95,000.00 for this vehicle replacement (including outfitting costs).

The total purchase price of the one (1) Ford F-350 flatbed truck with a snowplow is \$89,711.93 (~\$89,750.00), plus \$4,000.00 for outfitting. This results in an overall cost savings of \$1,250.00.

SLP/jjv

Attachments: (2)

- 2026 CIP Budget Justification
- 2026 Vehicle Scoring Sheet

# 1-Ton Flatbed Truck (Replace Vehicle 9912)

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## Overview

Request Owner	Jennifer Vendley, Administrative Analyst
Department	Treated Water Maint
Form Type	Capital Equipment
Request Type	Vehicles and Equipment
Project Number	N/A

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## Description

Purpose - This heavier duty vehicle is assigned to the Construction Crew and, when in-service, is utilized on a daily basis. It is a "workhorse" of a truck, and the dependability and ability of this vehicle to consistently perform is vital in supporting the work this crew accomplishes.

Solution - Purchase a new one-ton flatbed truck to replace an existing 2008 Ford F-350 4x4 flatbed truck (Asset #9912).

Basis for Priority - This vehicle has a lengthy and expensive maintenance history and is currently out-of-service, due to a bad (manual) transmission. In addition, the engine associated with this specific truck type and year has a poor failure record.

The California Air Resources Board (CARB) and Advanced Clean Fleets (ACF) Regulation have established rules for replacing this classification of vehicle. Given the above-factors, NID applied for a "Zero-Emission Vehicle (ZEV) Purchase Exemption of the ACF Regulation" through CARB, which would allow the replacement of this one-ton truck with a like vehicle that has an internal combustion engine (ICE). On July 30, 2025, CARB approved the exemption, and NID now has 365 calendar days from the date of this approval (before July 30, 2026) to order a new vehicle.

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## Images



1-Ton Flatbed Truck  
Photos

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## Details

New Purchase or Replacement	Replacement
New or Used Vehicle	New Vehicle
Useful Life	10 or more years

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FACTORS	POINTS
Age	1 point for each 15 months of service.
Miles/Hours	1 point/12,000 miles or 1 point/1,000 hours.
Service Type	1 point for light duty, up to 5 points for severe service.
Reliability	1-5 points for frequency of repairs needed. 1 point for 1 repair/6 months, 5 points for 1 or more repairs/month.
Lifetime Repair Costs	1-5 points based on total maintenance and repair costs. 1 point/10% purchase price.
Condition and Usefulness	1-5 points for overall condition and usefulness

POINT RANGES	Final replacement evaluation made by Fleet is based on maintenance history, reliability, duty cycle and forecasted use. An older vehicle may show "past due", but is not being replaced due to low mileage, low usage and high reliability. Likewise, a vehicle may be scheduled for replacement early due to poor reliability or high annual mileage, as replacement vehicles typically follow 22-18 months from approval.
Under 18	Excellent
18-24	Good
25-27	Evaluate Replacement
Over 27	Past Due

Asset Year	Vehicle/Equipment Asset # and Description	Miles/Hrs	Mileage Date	Age Score	Miles/Hrs Service Type	Reliability	Lifetime Repair Cost	Condition and Usefulness	Department or Division	Evl Score	Service Life Left	Forecasted 6 Month Mileage Based on Recent Trends	PRICES ARE INCREASED 5% ANNUALLY FOR INFLATION					Comment				
													22/23	23/24	24/25	25/26	26/27					
2013	09912 FORD F350 FLATBED	63,500	03/16/28	10	5	2	5	4	5	MAINT - TREATED	32	-5	63,500	0	0	0	0	0	0	0	0	BAD TRANSMISSION, PARTS NOT AVAILABLE, UNRELIABLE ENGINE

(11" x 17" foldout also provided)

FACTORS	POINTS
Age	1 point for each 15 months of service.
Miles/Hours	1 point/12,000 miles or 1 point/1,000 hours.
Service Type	1 point for light duty, up to 5 points for severe service.
Reliability	1-5 points for frequency of repairs needed. 1 point for 1 repair/6 months, 5 points for 1 or more repairs/month.
Lifetime Repair Costs	1-5 points based on total maintenance and repair costs. 1 point/10% purchase price.
Condition and Usefulness	1-5 points for overall condition and usefulness

POINT RANGES		
Under 18	Condition I	Excellent
18 - 24	Condition II	Good
25 - 27	Condition III	Evaluate Replacement
Over 27	Condition IV	Past Due

Final replacement evaluation made by Fleet is based on maintenance history, reliability, duty cycle and forecasted use. An older vehicle may show "past due," but is not being replaced due to low mileage, low usage and high reliability. Likewise, a vehicle may be scheduled for replacement early due to poor reliability or high annual mileage, as replacement vehicles typically follow 12-18 months from approval.

Asset Year	Vehicle/Equipment Asset # and Description	Miles/Hrs	Mileage Date	Age Score	Miles/Hrs Score	Service Type	Reliability	Lifetime Repair Cost	Condition and Usefulness	Department or Division	Eval Score	Service Life Left	Forecasted 6 Month Mileage Based on Recent Trends	Original Cost or Updated Basis	PRICES ARE INCREASED 5% ANNUALLY FOR INFLATION					Comment
															TENTATIVE SCHEDULE FOR REPLACEMENT					
															22/23	23/24	24/25	25/26	26/27	
2013	09912 FORD F350 FLATBED	63,500	03/16/26	10	5	2	5	4	5	MAINT - TREATED	32	-5	63,500		0	0	0	0	0	BAD TRANSMISSION, PARTS NOT AVAILIABLE, UNRELIABLE ENGINE