

Staff Report

TO: Board of Directors
FROM: Steve L. Prosser, Jr., Director of Maintenance
DATE: September 24, 2025
SUBJECT: Purchase of New, Replacement Service Truck (Consent)

MAINTENANCE

RECOMMENDATION:

Approve the purchase of one (1) 2026 Ford F-350 4x4 diesel pickup truck with a “service body” from Geweke Ford in Yuba City, California, and authorize the General Manager to execute the appropriate documents.

BACKGROUND:

The Ford F-350 (1-ton) will be replacing a 2015 Ford F-250 (3/4-ton) 4x4 pickup truck with a “service body” (Asset #10622) with over 137,600 miles.

This specific truck is driven by an Operations Department Electrician and utilized daily for treated water operations and emergency response. This type of vehicle has a limited service-life and periodically requires replacement. The District’s Fleet Department evaluates and determines which vehicles are recommended for replacement. These recommendations are based on vehicle age, mileage, service duty and repair costs.

Given that this new purchase is for a 1-ton truck, it would ordinarily be subject to the California Air Resources Board’s (CARB) Advanced Clean Fleets (ACF) Regulation, which applies to 3/4-ton and larger on-road vehicles. However, the District’s Fleet Department applied for and was granted a “Zero-Emission Vehicle (ZEV) Purchase Exemption of the ACF Regulation” by CARB. This allows NID to purchase a replacement vehicle with an internal combustion engine (ICE) versus a ZEV.

In terms of the CARB ACF Regulation, it can be challenging to manage the District’s “entire” fleet, while meeting each department’s specific needs. With aging ICE vehicles that may require ZEV replacements (if such is available in the marketplace), being granted ZEV Purchase Exemptions play a big role in giving the District purchasing options. In addition, rotating specific vehicle replacements between departments is also key in managing the fleet District-wide.

In this case, upsizing the replacement truck from a 3/4-ton to a 1-ton diesel is within budget and meets the immediate needs of the Operations Department. In addition, the new truck can eventually be rotated to meet a different need, following new vehicle purchases in 2026.

BUDGETARY IMPACT:

The Purchasing Department solicited a Request for Quotation (RFQ) from six (6) vendors, the results of which follow:

Bidder	Vehicle Type	Total Purchase Price	Delivery Deadline
Geweke Ford	Diesel - 2026 Ford F-350 4x4	\$75,600.82	Oct 31
Hoblit Chrysler Jeep Dodge Ram	Diesel - 2026 Dodge 3500 4x4	\$80,615.97	Nov / Dec
Future Ford Lincoln Roseville	Diesel - 2026 Ford F-350 4x4	\$89,292.25	Nov 20
Winner Chevrolet	Diesel - 2026 Chevy 3500 4x4	\$76,080.14	PO + 210 days
Geweke Ford	Gas - 2026 Ford F-350 4x4	\$63,733.45	Oct 31
Future Ford Lincoln Roseville	Gas - 2026 Ford F-350 4x4	\$77,433.85	Nov 20
Winner Chevrolet	Gas - 2026 Chevy 3500 4x4	\$64,414.18	PO + 210 days
Future Automotive Group	--	Non-Responsive Bid	--
Future Chevrolet	--	Non-Responsive Bid	--

The RFQ allowed vendors to provide quotes on both gasoline and diesel powered vehicles. However, a diesel powered engine is the preferred option, given its higher towing capacity, due to superior torque output. Torque is the twisting force generated by an engine that is crucial for moving and pulling heavy loads, especially from a standstill or on inclines. In addition to the engine type and purchase price, the availability date weighed heavily in determining the best overall purchase.

FISCAL IMPACT:

The Operations Department 2025 Fund 15 Budget includes \$85,000.00 for this vehicle replacement. This excludes outfitting costs, which are budgeted under 10171-52504. The total purchase price of the F-350 4x4 diesel pickup truck with a “service body” is \$75,600.82 (≈\$75,600.00). This results in an overall cost savings of \$9,400.00.

SLP/jjv

Attachments: (2)

- 2025 CIP Budget Justification
- 2025 Vehicle Scoring Sheet

Replacement of Vehicle #10622

Overview

Request Owner	Lisa Price, Administrative Assistant
Department	15171 Water Operations
Type	Capital Equipment
Project Number	N/A

Description

Replacement of Vehicle #10622

Purpose: Vehicle #10622 has been recommended for replacement in 2025 due to new fleet regulations per the District's Mechanic Shop.

Solution: Vehicle #10622 is a 2015 Ford F250 SB with 122,526 miles. Based upon historic usage, this vehicle is expected to have over 135,000 miles by the end of 2025.

Evaluation Score: 27 (Condition III): This vehicle is of high priority as it is utilized for daily treated water operations and emergency response.

Budget: The 2025 budget includes \$85,000 for replacement of this vehicle.

Images



Details

New Purchase or Replacement	Replacement
New or Used Vehicle	New Vehicle
Useful Life	7

Supplemental Attachments

 (/resource/cleargov-prod/projects/documents/a078e05087bed3a50665.pdf)

 (/resource/cleargov-prod/projects/documents/f5f47d2643a20c8938f6.pdf)

FACTORS	POINTS
Age	1 point for each 15 months of service.
Miles/Hours	1 point/12,000 miles or 1 point/1,000 hours.
Service Type	1 point for light duty, up to 5 points for severe service.
Reliability	1-5 points for frequency or repairs needed. 1 point for 1 repair/6 months, 5 points for 1 or more repairs/month.
Lifetime Repair Costs	1-5 points based on total maintenance and repair costs. 1 point/10% purchase price.
Condition and Use	1-5 points for overall condition and usefulness.

POINTS RANGES	Final replacement evaluation made by Fleet is based on maintenance history, reliability, duty cycle and forecasted use. An older vehicle may show "fast due," but is not being replaced due to low mileage, low usage and high reliability. Likewise, a vehicle may be scheduled for replacement early due to poor reliability or high annual mileage, as replacement vehicles typically follow 12-18 months from approval.
Under 18	Excellent
18 - 24	Good
25 - 27	Evaluate Replacement
Over 27	Fast Due

Updated basis, where applicable	PRICES ARE INCREASED 5% ANNUALLY FOR INFLATION TENTATIVE SCHEDULE FOR REPLACEMENT										Original Cost or Updated Basis	Forecasted 12 Month Mileage Based on Rent/Tenure	Service Life Left	Eval Score	Department or Division	Condition and Usefulness	Lifetime Repair Cost	Reliability	Service Type	Miles/Hrs Score	Age Score	Mileage Date	Vehicle/Equipment Asset # and Description	Miles/Hrs	Year	Comment
	22/23	23/24	24/25	25/26	26/27		0	0	0	0	0	147500	-1	28	ELECTRICIANS	2	2	2	3	11	8	9/11/25	137641	2015	10622 FORD F250 SB	10,000 MILE LIFE EXPECTANCY