

# Staff Report

**TO:** Board of Directors

**FROM:** Steve L. Prosser, Jr., Director of Maintenance

**DATE:** March 25, 2026

**SUBJECT: Purchase of New, Replacement 3/4-ton Pickup Truck with Service Body (Consent)**

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## ***MAINTENANCE***

### **RECOMMENDATION:**

Approve the purchase of one (1) 2026 Ford F-250 4x4 pickup truck with a service body from Geweke Ford in Yuba City, California, and authorize the General Manager to execute the appropriate documents.

### **BACKGROUND:**

The new Ford F-250 will replace a 2008 Ford F-250 4x4 pickup truck with a service body (often referred to as a utility bed) with over 145,945 miles (Asset #10000).

This truck is utilized daily by the Maintenance Department's Facilities Maintenance Crew and averages over 15,000 miles per year. This type of vehicle has a limited service life and periodically requires replacement. The District's Fleet Division evaluates and determines which vehicles are recommended for replacement on an annual basis. These recommendations are based on vehicle age, mileage, service duty, and repair costs.

Given that this new purchase is for a 3/4-ton truck, it would ordinarily be subject to the California Air Resources Board's (CARB) Advanced Clean Fleets (ACF) Regulation, which applies to 3/4-ton and larger on-road vehicles. However, the District's Fleet Division applied for and was granted a "Zero-Emission Vehicle (ZEV) Purchase Exemption of the ACF Regulation" by CARB. This allows the District to purchase a replacement vehicle with an internal combustion engine (ICE) versus a ZEV.

In terms of the CARB ACF Regulation, it can be challenging to manage the District's "entire" fleet while meeting each department's specific needs. With aging ICE vehicles that may require ZEV replacements, granting ZEV Purchase Exemptions is an essential strategy for reducing regulatory compliance costs. In addition, rotating specific vehicle replacements between departments is also key in managing the fleet District-wide.

**BUDGETARY IMPACT:**

The Purchasing Department solicited a Request for Quotation (RFQ) from five (5) dealers/vendors, the results of which follow:

| Bidder  | Vehicle Type  | Purchase Price per Vehicle                                   | Meets Delivery Deadline |
|---|---|--|-------------------------|
| <b>Geweke Ford</b>                            | 2026 Ford F-250 SRW 4x4 Regular Cab with Service Body         | <b>\$74,834.17</b>   | <b>Yes</b>              |
| Future Ford Lincoln of Roseville              | 2026 Ford F-250 SRW 4x4 Regular Cab with Service Body         | \$76,264.78<br>(or \$81,204.87 with optional warranty added) | Yes                     |
| Future Chevrolet                              | 2026 Chevy Silverado 2500HD 4x4 Regular Cab with Service Body | \$86,386.19<br>(or \$91,123.91 with optional warranty added) | T.B.D.                  |
| Hoblit Chrysler Jeep Dodge Ram                | Non-Responsive Bid  | --   | --                      |
| Knight of Elk Grove (Chrysler Jeep Dodge Ram) | Non-Responsive Bid  | --   | --                      |

**FISCAL IMPACT:**

The 2026 Capital Budget for the Maintenance Department’s Treated Water Division includes \$90,000.00 for this vehicle replacement (including outfitting costs).

The total purchase price of the one (1) Ford F-250 pickup truck with a service body is \$74,834.17 (≈\$74,900.00), plus \$4,000.00 for outfitting. This results in an overall cost savings of \$11,100.00.

SLP/jjv

Attachments: (2)

- 2026 CIP Budget Justification
- 2026 Vehicle Scoring Sheet

# 3/4-Ton Utility Bed Truck (Replace Vehicle 10000)

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## Overview

|                |  |
|----------------|--|
| Request Owner  | Jennifer Vendley, Administrative Analyst |
| Department     | Treated Water Maint                      |
| Form Type      | Capital Equipment                        |
| Request Type   | Vehicles and Equipment                   |
| Project Number | N/A                                      |

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## Description

Purpose - This heavier duty vehicle is assigned to the Facilities Maintenance Crew, which needs a reliable vehicle to drive on a daily basis to maintain the District's many sites.

Solution - Purchase a new 3/4-ton utility bed truck to replace an existing 2008 Ford F-250 4x4 utility bed truck (Asset #10000), which has reached its useful life.

Basis for Priority - To date, this vehicle has been driven 142,546 miles. Replacing this truck in mid-2026 ages this truck to 18 years and pushes the mileage to +148,000. This vehicle will also incur additional wear and tear before its replacement.

The California Air Resources Board (CARB) and Advanced Clean Fleets (ACF) Regulation have established rules for replacing this classification of vehicle. Given the above-factors, NID applied for a "Zero-Emission Vehicle (ZEV) Purchase Exemption of the ACF Regulation" through CARB, which would allow the replacement of this 3/4-ton truck with a like vehicle that has an internal combustion engine (ICE). On July 30, 2025, CARB approved the exemption, and NID now has 365 calendar days from the date of this approval (before July 30, 2026) to order a new vehicle.

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## Images



3/4-Ton Utility Bed Truck

Photos

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## Details

|                             |                  |
|-----------------------------|------------------|
| New Purchase or Replacement | Replacement      |
| New or Used Vehicle         | New Vehicle      |
| Useful Life                 | 10 or more years |

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| FACTORS                  | POINTS  |
|--------------------------|---|
| Age                      | 1 point for each 15 months of service.  |
| Miles/Hours              | 1 point/12,000 miles or 1 point/1,000 hours.  |
| Service Type             | 1 point for light duty, up to 5 points for severe service.  |
| Reliability              | 1-5 points for frequency of repairs needed.<br>1 point for 1 repair/6 months, 5 points for 1 or more repairs/month. |
| Lifetime Repair Costs    | 1-5 points based on total maintenance and repair costs.<br>1 point/10% purchase price.                              |
| Condition and Usefulness | 1-5 points for overall condition and usefulness.  |

| POINT RANGES | Final replacement evaluation made by Fleet is based on maintenance history, reliability, duty cycle and forecasted use. An older vehicle may show "past due", but is not being replaced due to low mileage, low usage and high reliability. Likewise, a vehicle may be scheduled for replacement early due to poor reliability or high annual mileage, as replacement vehicles typically follow 12-18 months from approval. |
|--------------|---|
| Under 18     | Excellent   |
| 18-24        | Good  |
| 25-27        | Evaluate Replacement  |
| Over 27      | Past Due  |

| Asset Year | Vehicle/Equipment Asset # and Description | Miles/Hrs | Mileage  | Age Score | Miles/Hrs Score | Service Type | Reliability | Lifetime Repair Cost | Condition and Usefulness | Department or Division | Evl Score | Service Life Left | Forecasted 6 Month Mileage Based on Recent Trends | PRICES ARE INCREASED 5% ANNUALLY FOR INFLATION |       |       |       |       | Comment |  |
|------------|---|-----------|----------|-----------|-----------------|--------------|-------------|----------------------|--------------------------|------------------------|-----------|-------------------|---|--|-------|-------|-------|-------|---------|--|
|            |   |           |          |           |                 |              |             |                      |                          |                        |           |                   |   | 22/23  | 23/24 | 24/25 | 25/26 | 26/27 |         |  |
| 2008       | 10000 FORD F250 UTILITY BED               | 145,945   | 03/09/26 | 14        | 12              | 3            | 3           | 2                    | 4                        | MAINT - TREATED        | 59        | 42                | 145,000   | 0  | 0     | 0     | 0     | 0     | 0       | TRUCK IN POOR CONDITION, TOOLBOX DOORS AND LOCKS FALLING APART |

(11" x 17" foldout also provided)

| FACTORS                  | POINTS  |
|--------------------------|---|
| Age                      | 1 point for each 15 months of service.  |
| Miles/Hours              | 1 point/12,000 miles or 1 point/1,000 hours.  |
| Service Type             | 1 point for light duty, up to 5 points for severe service.  |
| Reliability              | 1-5 points for frequency of repairs needed.<br>1 point for 1 repair/6 months, 5 points for 1 or more repairs/month. |
| Lifetime Repair Costs    | 1-5 points based on total maintenance and repair costs.<br>1 point/10% purchase price.                              |
| Condition and Usefulness | 1-5 points for overall condition and usefulness   |

| POINT RANGES |               |                      |
|--------------|---------------|----------------------|
| Under 18     | Condition I   | Excellent            |
| 18 - 24      | Condition II  | Good                 |
| 25 - 27      | Condition III | Evaluate Replacement |
| Over 27      | Condition IV  | Past Due             |

Final replacement evaluation made by Fleet is based on maintenance history, reliability, duty cycle and forecasted use. An older vehicle may show "past due," but is not being replaced due to low mileage, low usage and high reliability. Likewise, a vehicle may be scheduled for replacement early due to poor reliability or high annual mileage, as replacement vehicles typically follow 12-18 months from approval.

| Asset Year | Vehicle/Equipment Asset # and Description | Miles/Hrs | Mileage Date | Age Score | Miles/Hrs Score | Service Type | Reliability | Lifetime Repair Cost | Condition and Usefulness | Department or Division | Eval Score | Service Life Left | Forecasted 6 Month Mileage Based on Recent Trends | Original Cost or Updated Basis | PRICES ARE INCREASED 5% ANNUALLY FOR INFLATION |       |       |       |       | Comment  |
|------------|---|-----------|--------------|-----------|-----------------|--------------|-------------|----------------------|--------------------------|------------------------|------------|-------------------|---|--------------------------------|--|-------|-------|-------|-------|--|
|            |   |           |              |           |                 |              |             |                      |                          |                        |            |                   |   |                                | TENTATIVE SCHEDULE FOR REPLACEMENT             |       |       |       |       |  |
|            |   |           |              |           |                 |              |             |                      |                          |                        |            |                   |   |                                | 22/23  | 23/24 | 24/25 | 25/26 | 26/27 |  |
| 2008       | 10000 FORD F250 UTILITY BED               | 145,945   | 03/09/26     | 14        | 12              | 3            | 3           | 2                    | 4                        | MAINT - TREATED        | 39         | -12               | 148,000   |                                | 0  | 0     | 0     | 0     | 0     | TRUCK IN POOR CONDITION, TOOLBOX DOORS AND LOCKS FALLING APART |

Updated basis, where applicable.

PRICES ARE INCREASED 5% ANNUALLY FOR INFLATION

TENTATIVE SCHEDULE FOR REPLACEMENT