

Staff Report

TO: Board of Directors

FROM: Steve L. Prosser, Jr., Director of Maintenance

DATE: March 11, 2026

SUBJECT: Purchase of New, Replacement Compact Pickup Trucks with Crew Cabs (Consent)

MAINTENANCE

RECOMMENDATION:

Approve the purchase of two (2) 2025 Ford Ranger R4P 4x4 crew cab (4-door) pickup trucks from Geweke Ford in Yuba City, California, and authorize the General Manager to execute the appropriate documents.

BACKGROUND:

The Ford Ranger pickup trucks will be replacing the following vehicles:

Year-Make-Model	NID #	Current Mileage (Jan/Feb)	Estimated Mileage at Replacement
2016 Ford F150 4x4 Pickup	10721	155,000	159,000
2017 Chevy Colorado 4x4 Pickup	H5447	135,000	139,000

These vehicles have a limited service-life and periodically require replacement. The District's Fleet Department evaluates and determines which vehicles are recommended for replacement. These recommendations are based on vehicle age, mileage, service duty and repair costs.

The existing Ford truck is utilized by the Maintenance Department's Vegetation Control Division. The existing Chevy truck is utilized by the Hydroelectric Department's Operations Division. Both vehicles are driven daily and average over 15,000 miles per year. Due to the rough terrain across which they are driven, reliable vehicles are essential.

BUDGETARY IMPACT:

The Purchasing Department solicited a Request for Quotation (RFQ) from eight (8) dealers/vendors, the results of which follow:

Bidder	Vehicle Type	Purchase Price per Vehicle	Meets Delivery Deadline
Geweke Ford	2025 Ford Ranger R4P Crew Cab 4x4	\$39,330.62 *	Yes
<i>* Price includes a \$3,000.00 discount per vehicle, if NID takes delivery by March 31, 2026.</i>			
Razzari Nissan	2026 Nissan Frontier S King Cab 4x4	\$39,629.00	Yes
Freeway Toyota of Hanford	2026 Toyota Tacoma SR Double Cab 4x4	\$40,500.88	No
Future Ford Lincoln Roseville	2026 Ford Ranger XL Crew Cab 4x4	\$43,790.18	Yes
Future Chevrolet	2026 Chevy Colorado WT Crew Cab 4x4	\$45,108.04	TBD
Future Automotive Group	Non-Responsive Bid	--	--
Hoblit Chrysler Jeep Dodge Ram	Non-Responsive Bid	--	--
Knight of Elk Grove (Chrysler Jeep Dodge Ram)	Non-Responsive Bid	--	--

FISCAL IMPACT:

The 2026 Capital Budget for the Maintenance Department’s Vegetation Control Division (154100) includes \$50,000.00 for this truck replacement (including \$4,000.00 for outfitting).

The 2026 Capital Budget for the Hydroelectric Department’s Operations Division (555100) includes \$55,000.00 for this truck replacement (including \$4,000.00 for outfitting).

The total purchase price of the two (2) Ford Ranger pickup trucks is \$78,661.24 (~\$78,700.00), plus \$8,000.00 for outfitting cots. This results in an overall cost savings of \$18,300.00.

SLP/jjv

Attachments: (4)

- 2026 CIP Budget Justifications
- 2026 Vehicle Scoring Sheets

Half-Ton Pickup Truck (Replace Vehicle 10721)

Overview

Request Owner	Jennifer Vendley, Administrative Analyst
Department	Vegetation
Form Type	Capital Equipment
Request Type	Vehicles and Equipment
Project Number	N/A

Description

Purpose - This vehicle is assigned to the Assistant Maintenance Superintendent of the Vegetation Control Crew, who needs a reliable vehicle to drive on a daily basis over rough terrain and to haul materials.

Solution - Purchase a new half-ton pickup truck (or similar) to replace an existing 2016 Ford F-150 4x4 pickup truck (Asset #10721), which has reached its useful life.

Basis for Priority - To-date, this vehicle has been driven 149,564 miles. It was initially utilized as a WDO truck by the Operations Department. Once reassigned to Vegetation Control, the drive time averages +8,000 miles per year. Replacing this truck in mid-2026 ages this truck to 11 years and pushes the mileage to +157,000. This vehicle will also incur additional wear and tear before its replacement.

Images



Half-Ton Pickup Truck

Photos

Details

New Purchase or Replacement	Replacement
New or Used Vehicle	New Vehicle
Useful Life	10 or more years

FACTORS	POINTS
Age	1 point for each 15 months of service.
Miles/Hours	1 point/12,000 miles or 1 point/1,000 hours.
Service Type	1 point for light duty, up to 5 points for severe service.
Reliability	1-5 points for frequency of repairs needed. 1 point for 1 repair/6 months, 5 points for 1 or more repairs/month.
Lifetime Repair Costs	1-5 points based on total maintenance and repair costs. 1 point/10% purchase price.
Condition and Usefulness	1-5 points for overall condition and usefulness

POINT RANGES		
Under 18	Condition I	Excellent
18 - 24	Condition II	Good
25 - 27	Condition III	Evaluate Replacement
Over 27	Condition IV	Past Due

Final replacement evaluation made by Fleet is based on maintenance history, reliability, duty cycle and forecasted use. An older vehicle may show "past due," but is not being replaced due to low mileage, low usage and high reliability. Likewise, a vehicle may be scheduled for replacement early due to poor reliability or high annual mileage, as replacement vehicles typically follow 12-18 months from approval.

Updated basis, where applicable.

PRICES ARE INCREASED 5% ANNUALLY FOR INFLATION

TENTATIVE SCHEDULE FOR REPLACEMENT

Asset Year	Vehicle/Equipment Asset # and Description	Miles/Hrs	Mileage Date	Age Score	Miles/Hrs Score	Service Type	Reliability	Lifetime Repair Cost	Condition and Usefulness	Department or Division	Eval Score	Service Life Left	Forecasted 12 Month Mileage Based on Recent Trends	Original Cost or Updated Basis	22/23	23/24	24/25	25/26	26/27	Comment
2016	10721 FORD F150 PU	136,622	11/17/23	8	11	1	1	3	2	MAINT	26	1			0	0	0	0	0	

(11" x 17" foldout also provided)

Replacement of Vehicle #H5447

Overview

Request Owner	Kathryn Schwartz, Administrative Analyst II
Department	Hydro Operations
Form Type	Capital Equipment
Request Type	Vehicles and Equipment
Project Number	N/A

Description

Vehicle #H5447 has been recommended for replacement in 2026 due to new fleet regulations per the District's Mechanic Shop. Vehicle H5447 is a 2017 Chevy Colorado with 117,483 miles. Based upon historic usage, this vehicle is expected to have over 135,000 miles by the end of 2026.

Images



Vehicle

Details

New Purchase or Replacement	Replacement
New or Used Vehicle	New Vehicle
Useful Life	7

FACTORS	POINTS
Age	1 point for each 15 months of service.
Miles/Hours	1 point/12,000 miles or 1 point/1,000 hours.
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2017	H5447 CHEVY COLORADO	102,511	05/20/24	7	9	1	1	1	1	HYDRO	20	7	112000		0	0	0	0	0	

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