Staff Report

TO: Board of Directors

FROM: Steve L. Prosser, Jr., Director of Maintenance SP

DATE: September 10, 2025

SUBJECT: **Purchase of New, Replacement Pickup Truck (Consent)**

MAINTENANCE

RECOMMENDATION:
Approve the purchase of one (1) 2025 Ford Ranger Crew Cab XL 4x4 pickup truck from Geweke Ford in Yuba City, California, and authorize the General Manager to execute the appropriate documents.

BACKGROUND:
The Ford Ranger pickup truck will be replacing a 2018 Dodge 1500 (1/2-ton) 4x4 pickup truck (Asset #10906) with over 150,000 miles. This specific truck is driven daily by the District's dedicated "underground facility locator" who needs a reliable vehicle to respond to all USA North 811 (Underground Service Alert) excavation tickets, which are submitted by various utilities/counties (PG&E, AT&T, communications, sewer, etc.) throughout the District's entire service area.

This type of vehicle has a limited service-life and periodically requires replacement. The District's Fleet Department evaluates and determines which vehicles are recommended for replacement. These recommendations are based on vehicle age, mileage, service duty and repair costs.

The California Air Resources Board's (CARB) Advanced Clean Fleets (ACF) Regulation does not apply to this new purchase. The Ford Ranger is classified as a mid-size pickup truck (less than a 1/2-ton). The ACF Regulation applies to 3/4-ton and larger on-road vehicles.

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BUDGETARY IMPACT:
The Purchasing Department solicited a Request for Quotation (RFQ) from seven (7) vendors, the results of which follow:

Bidder	Vehicle Type	Total Purchase Price	Meets Delivery Deadline?
Geweke Ford	**2025 Ford Ranger**	**$41,064.58**	**Yes**
Freeway Toyota of Hanford *(1 of 2)*	2025 Toyota Tacoma	$41,938.19	Yes
Razzari Nissan	2026 Nissan Frontier	$39,577.78	No
Freeway Toyota of Hanford *(2 of 2)*	2026 Toyota Tacoma	$40,990.98	No
Hoblit Dodge	2026 Dodge 1500 (1/2-ton)	$46,588.83	Maybe
Future Automotive Group	--	Non-Responsive Bid	--
Knight Automotive Group *(prev. Lasher Automotive Group)*	--	Non-Responsive Bid	--
Nissan of Sacramento	--	Non-Responsive Bid	--

In addition to the truck type (mid-size) and purchase price, the availability date weighed heavily in determining the best overall purchase. When comparing the 2025 Ford Ranger to the 2025 Toyota Tacoma, the Ford is lower in price and provides more horsepower and towing capacity than the Toyota. While the Toyota is in stock and available immediately, the Ford can be delivered by November 15, which meets the delivery deadline of November 24, as specified in the RFQ.

FISCAL IMPACT:
The 2025 Fund 15 Budget includes $48,000.00 for this vehicle replacement (including outfitting costs). The total purchase price of the Ford Ranger pickup truck is $41,064.58 (≈$41,100.00). An additional $4,000.00 is needed to outfit this vehicle. This results in an overall cost savings of $2,900.00.

SLP/jjv

Attachments: (2)

- 2025 CIP Budget Justification
- 2025 Vehicle Scoring Sheet

Compact Pickup Truck (Replace Vehicle 10906)

Overview

Request Owner	Jennifer Vendley, Administrative Analyst
Department	None
Form Type	Capital Equipment
Request Type	Vehicles and Equipment
Project Number	N/A

Description

Replacement of Vehicle #10906

Purpose: The District's dedicated "underground facility locator" needs a reliable vehicle to respond to all USA North 811 (Underground Service Alert) excavation tickets submitted by various utilities/counties (PG&E, AT&T, communications, sewer, etc.).
Solution: Purchase a new, replacement compact/midsize 4x4 pickup.
Basis for Priority: The existing 2018 Dodge 1500 (1/2-ton) 4x4 pickup truck (Asset #10906) has over 121,000 miles (June 2024) and is driven daily, averaging 20,000+ miles per year, responding to all USA tickets throughout the District's entire service area. Delivery time of a replacement truck is estimated to be mid- to late-2025, aging the truck to 7 years and pushing its anticipated mileage to over 141,000 miles.
Note: This would be a "downsize" purchase from a long-bed 1/2-ton truck to a short-bed compact/midsize truck.

Images

Photos of Vehicle 10906 to be Replaced

Details

New Purchase or Replacement	Replacement
New or Used Vehicle	New Vehicle
Useful Life	10 or more years

Supplemental Attachments

Scoring Sheet of Vehicle 10906(/resource/cg-prod-v2/projects/documents/58f067954f5b7fe7c10c.pdf)

FACTORS	POINTS
Age	1 point for each 15 months of service.
Miles/Hours	1 point/12,000 miles or 1 point/1,000 hours.
Service Type	1 point for light duty, up to 5 points for severe service.
Reliability	1-5 points for frequency of repairs needed. 1 point for 1 repair/6 months, 5 points for 1 or more repairs/month.
Lifetime Repair Costs	1-5 points based on total maintenance and repair costs. 1 point/10% purchase price.
Condition and Use	1-5 points for overall condition and usefulness.

POINTS RANGES		
Under 18	Condition I	Excellent
18 - 24	Conditon II	Good
25 - 27	Condition III	Evaluate Replacement
Over 27	Condition IV	Past Due

Final replacement evaluation made by Fleet is based on maintenance history, reliability, duty cycle and forecasted use. An older vehicle may show "past due," but is not being replaced due to low mileage, low usage and high reliability. Likewise, a vehicle may be scheduled for replacement early due to poor reliability or high annual mileage, as replacement vehicles typically follow 12-18 months from approval.

Year	Vehicle/Equipment Asset # and Description	Miles/Hrs	Mileage Date	Age Score	Miles/Hrs Score	Service Type	Reliabilty	Lifetime Repair Cost	Condition and Usefulness	Department or Division	Eval Score	Service Life Left	Forecasted 12 Month Mileage Based on Recent Trends	Updated basis, where applicable. Original Cost or Updated Basis	PRICES ARE INCREASED 5% ANNUALLY FOR INFLATION TENTATIVE SCHEDULE FOR REPLACEMENT 22/23	23/24	24/25	25/26	26/27	Comment
2018	10906 DODGE 1500 PU	121,376	6/21/24	6	10	2	3	3	4	Maint-Price	28	-1	136,000	$ 25,947	$ 31,136	$ 32,434	$ 33,731	$ 35,028	$ 36,326	