

Staff Report

TO: Board of Directors

FROM: Greg Jones, Assistant General Manager
John Ortiz, Information Technology Administrator

DATE: 07/24/2024

SUBJECT: Microsoft License Renewal (Consent)

ADMINISTRATION

RECOMMENDATION:

Renew the Microsoft M365 and Server 3-year license agreement for \$300,732.93, and authorize the General Manager to execute the appropriate documents.

BACKGROUND:

Microsoft M365 and server licenses are our primary software solutions utilized across the organization for various functions including email, document creation, collaboration, data storage, and management. These tools are integral to our daily operations, ensuring productivity and efficiency.

Our current licensing agreement for Microsoft is set to expire on October 31, 2024. NID's existing Microsoft agreement was a multi-year engagement for the period November 2021, through October 2024, at an annual cost of \$88,211.23 . Microsoft is the most effective and user-friendly organizational interface solution for the District. To maintain continuity of service and ensure our software is up-to-date with the latest features and security updates, we are required to renew our licenses.

Upon renewal, the cost for Microsoft M365 and server licenses will increase from \$88,211.23 to \$101,244.31 annually, for a three year period starting November 2024 through October 2027. This increase is in line with annual price escalation of software service and reflected in updated pricing structure set by Microsoft. The

additional cost reflects enhanced user-friendly capabilities, improved security features, and continuous updates provided by Microsoft.

It is in the best interest of the District to renew the Microsoft license agreement. Microsoft licenses remain crucial to our organization's operation. The annual increase in licensing costs from \$88,211.23 to \$101,244.31 as a necessary expenditure to ensure we maintain access to these critical tools and services

The new licensing agreement will span 3-years, consistent with our previous contract. This long-term commitment will help us secure the necessary software at a stable price for the duration of the contract, ensuring budget predictability and continuity of service.

BUDGETARY IMPACT:

Staff have budgeted for this agreement renewal and corresponding cost increase in the approved FY 2024 Budget. In future budget years, the IT budget will recognize and adjust for the annualized expense.

Attachments: (1)

- Microsoft proposal presented by CDW-G



CDW Government, LLC
 Microsoft Enterprise 6.6 Agreement Pricing

**Enterprise Quote
 for**

Nevada Irrigation District (A61F6826)

Date: 5/17/24
 Account Manager: Brian Clouser

VSL Specialist: Brent Cameron
 Channel Price Sheet Month: May

Unless otherwise noted, All Quotes expire upon current month's end

Budgetary EA Renewal Quote
 Customer to make three annual payments to CDW-G

Microsoft Part #	Description	Level	Quantity	Year 1		Year 2		Year 3	
				Price	Extended	Price	Extended	Price	Extended
AAD-63092	M365 F3 Unified GCC Sub Per User	D	40	\$85.03	\$ 3,401.20	\$ 85.03	\$ 3,401.20	\$ 85.03	\$ 3,401.20
AAD-34704	M365 G3 Unified FUSL GCC Sub Per User	D	206	\$394.42	\$ 81,250.52	\$ 394.42	\$ 81,250.52	\$ 394.42	\$ 81,250.52
AAL-45735	M365 G5 GCC Sub Per User	D	4	\$624.49	\$ 2,497.96	\$ 624.49	\$ 2,497.96	\$ 624.49	\$ 2,497.96
7MS-00001	Project P3 GCC Sub Per User	D	9	\$279.38	\$ 2,514.42	\$ 279.38	\$ 2,514.42	\$ 279.38	\$ 2,514.42
H30-00238	Project Professional ALng SA 1 Server CAL	D	1	\$215.76	\$ 215.76	\$ 215.76	\$ 215.76	\$ 215.76	\$ 215.76
359-00961	SQL CAL ALng SA User CAL	D	50	\$38.47	\$ 1,923.50	\$ 38.47	\$ 1,923.50	\$ 38.47	\$ 1,923.50
228-04433	SQL Server Standard ALng SA	D	1	\$165.46	\$ 165.46	\$ 165.46	\$ 165.46	\$ 165.46	\$ 165.46
P3U-00001	Visio P2 GCC Sub Per User	D	6	\$139.69	\$ 838.14	\$ 139.69	\$ 838.14	\$ 139.69	\$ 838.14
77D-00111	Visual Studio Pro MSDN ALng SA	D	7	\$314.61	\$ 2,202.27	\$ 314.61	\$ 2,202.27	\$ 314.61	\$ 2,202.27
9EA-00273	Win Server DC Core ALng SA 16L	D	3	\$1,031.48	\$ 3,094.44	\$ 1,031.48	\$ 3,094.44	\$ 1,031.48	\$ 3,094.44
9EA-00278	Win Server DC Core ALng SA 2L	D	8	\$128.98	\$ 1,031.84	\$ 128.98	\$ 1,031.84	\$ 128.98	\$ 1,031.84
9EM-00270	Win Server Standard Core ALng SA 2L	D	56	\$19.80	\$ 1,108.80	\$ 19.80	\$ 1,108.80	\$ 19.80	\$ 1,108.80

Year 1 Total \$ 100,244.31 Year 2 Total \$ 100,244.31 Year 3 Total \$ 100,244.31
 Three Year Total \$ 300,732.93

Notes

No Tax Referenced
 Existing CA Riverside Contract Expires Oct. 2024
 Quoted using Tentative New CA Riverside Contract (Pending Approval)
 Current Enrollment# 52883471
 Agreement End Date: 9/30/2024

Terms & Conditions

Terms and Conditions of sales and services projects are governed by the terms at:
<http://www.cdwg.com/content/terms-conditions/product-sales.aspx>